

Networking Like A Pro All Stars

Open Enrollment Schedule & Locations

Beginning August 2011

| | Marietta, GA | Charlotte, NC | Charlotte, NC |
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| | Referrals4Life Office 4994 Lower Roswell Rd Ste 11 Marietta, GA 30068 | Skillets 11324 N. Community House Rd (at Ballyntyne Commons Pkwy) Charlotte, NC 28277 | Advanta Clean 107 Parr Dr. Huntersville, NC 28078 |
| Topics Covered | Thursdays from 2:00 to 4:30 pm | Fridays from 12:00 to 2:30 pm | Mondays from 2:00 to 4:30 pm |
| 1st Quarter of the NLP All Stars Game | | | |
| Session 1: Abundance Mindset, Goal Setting, Target Market | August 18 th | September 16 th | September 26 th |
| Session 2: Become A Knowledgeable Expert, More Referrals From Everyone You Meet, Unique Selling Proposition | August 25 th | September 23 rd | October 3 rd |
| 2nd Quarter of the NLP All Stars Game | | | |
| Session 3: Networking Face To Face, Butterfly Effect, 3 Essential Questions | September 1 st | September 30 th | October 10 th |
| Session 4: Advanced Techniques Including Social Media, Telling Your Company's Story | September 8 th | October 7 th | October 17 th |
| 3rd Quarter of the NLP All Stars Game | | | |
| Session 5: Places To Network, Mining For Referrals, Power Of Your Database | September 15 th | October 14 th | October 24 th |
| Session 6: Building A Credible Network, Myths of Networking | September 22 nd | October 21 st | October 31 st |
| 4th Quarter of the NLP All Stars Game | | | |
| Session 7: Networking With Style, 10 Ways Others Can Promote You, Secrets Of Networking Pros | September 29 th | October 28 th | November 7 th |
| Session 8: 10 Levels Of A Referral, Referral Process (Triangle), Chief Networking Officer | October 6 th | November 4 th | November 14 th |
| Post Game | | | |
| 2 MVP Referral Coaching Phone Consultations | Scheduled between you and the trainer | Scheduled between you and the trainer | Scheduled between you and the trainer |